## CDFA - DAIRY MARKETING BRANCH FEEDBACK - Quarter 3, 2009

**3rd Quarter Jersey** 

Dairy ID Number	Averages	1	2	3	4	5	6	7	8
Feed Costs	Jersey		_	J		Ü	J	•	J
a. Dry Roughage	\$28.14	\$21.90	\$36.99	\$39.46	\$29.44	\$27.69	\$29.45	\$11.74	\$28.97
b. Wet Feed & Wet Roughage	\$27.21	\$7.63	\$17.63	\$29.13	\$34.41	\$34.64	\$29.60	\$25.88	\$20.67
c. Concentrates	\$64.83	\$34.87	\$101.41	\$51.67	\$62.22	\$41.23	\$43.24	\$88.43	\$54.85
d. Minerals & Supplements	\$5.93	\$1.14	\$7.55	\$4.64	\$5.96	\$8.70	\$4.55	\$1.03	\$6.72
e. Pasture	\$1.08	\$53.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$127.19	\$119.45	\$163.58	\$124.90	\$132.04	\$112.26	\$106.83	\$127.09	\$111.21
Total Feed Costs (\$/cwt)	\$8.72	\$8.77	\$10.26	\$8.05	\$10.82	\$7.41	\$7.41	\$8.75	\$8.63
Total Hired Labor	\$26.33	\$20.42	\$30.92	\$27.69	\$26.13	\$18.95	\$31.65	\$28.63	\$36.65
Total Hired Labor Costs (\$/cwt)	\$1.81	\$1.50	\$1.94	\$1.78	\$2.14	\$1.25	\$2.19	\$1.97	\$2.85
Herd Replacement	\$22.63	\$24.22	\$20.72	\$14.25	\$28.90	\$18.64	\$27.50	\$34.03	\$13.64
Less: Calf. Income (\$/Cow/Month)	\$4.26	\$0.37	\$3.99	\$4.13	\$3.13	\$5.77	\$5.39	\$3.95	\$0.00
Total Herd Replacement	\$18.37	\$23.85	\$16.73	\$10.12	\$25.77	\$12.87	\$22.12	\$30.08	\$13.64
Total Replacement Costs (\$/cwt)	\$1.26	\$1.75	\$1.05	\$0.65	\$2.11	\$0.85	\$1.53	\$2.07	\$1.06
Total Operating Costs	\$49.66	\$35.91	\$47.32	\$57.37	\$40.96	\$55.42	\$58.40	\$42.21	\$49.64
Total Operating Costs (\$/cwt)	\$3.40	\$2.64	\$2.97	\$3.70	\$3.36	\$3.66	\$4.05	\$2.91	\$3.85
Total Milk Marketing Costs	\$6.90	\$2.89	\$6.58	\$7.35	\$5.98	\$8.07	\$6.24	\$5.77	\$6.39
Total Milk Marketing Costs (\$/cwt.)	\$0.47	\$0.21	\$0.41	\$0.47	\$0.49	\$0.53	\$0.43	\$0.40	\$0.50
Total Cost (\$/Cow/Month)	\$228.44	\$202.51	\$265.12	\$227.42	\$230.88	\$207.56	\$225.24	\$233.78	\$217.54
Total Cost (\$/cwt)	\$15.66	\$14.87	\$16.63	\$14.65	\$18.91	\$13.70	\$15.62	\$16.10	\$16.89
Milk Production Data	·			·	·	·	·		·
a. Milk Sold/Total Cow/Month/ (cwt)	14.59	13.62	15.94	15.52	12.21	15.15	14.42	14.52	12.88
b. Lbs Milk Sold/milk cow/day	55.47	44.61	62.22	59.50	46.41	58.03	52.54	57.17	50.96
c. Gross Milk Receipts (\$/cwt)	\$12.02	\$12.20	\$12.13	\$11.93	\$11.91	\$11.79	\$12.84	\$11.92	\$11.63
d. Mailbox Price (\$/cwt)	\$13.59	\$12.38	\$17.95	\$12.79	\$12.70	\$12.45	\$13.49	\$14.41	\$11.94
f. Fat Test %	4.49%	4.78%	4.66%	4.47%	4.52%	4.35%	4.66%	4.38%	4.22%
g. SNF Test %	9.23%	9.12%	9.19%	9.17%	9.09%	9.23%	9.21%	9.38%	9.25%
Related Data									
a. Percent Dry Cows	14%	0%	16%	15%	14%	15%	11%	17%	18%
b. Yearly Cull Rate	33%	39%	36%	42%	33%	20%	31%	30%	50%
c. Avg. Value (/Drop Bull Calf)	\$1.64	\$10.00	\$5.00	\$2.00	\$2.00	\$0.00	\$0.00	\$5.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$159.14	\$225.00	\$146.07	\$192.01	\$205.89	\$150.34	\$152.58	\$0.00	\$186.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$200.10	\$262.79	\$320.90	\$213.45	\$237.66	\$213.12	\$224.94	\$207.46	\$200.33
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.93	9.00	25.50	19.61	21.02	17.39	14.92	32.02	23.94
g. Milkers (\$/hr with benefits & taxes)	\$12.40	\$13.37	\$13.25	\$16.34	\$13.57	\$12.35	\$10.45	\$13.13	\$13.27
h. Total Labor (\$/hr)	\$14.20	\$14.07	\$15.44	\$18.07	\$12.70	\$14.30	\$12.86	\$15.73	\$14.20
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.43	\$2.14	\$5.86	\$4.33	\$4.72	\$3.96	\$3.60	\$4.48	\$4.10
j. Milk Cow Feed Costs (\$/cwt)	\$7.99	\$4.81	\$9.43	\$7.27	\$10.17	\$6.82	\$6.85	\$7.84	\$8.04

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Dairy ID Number	9	10	11	12	13
Feed Costs					
a. Dry Roughage	\$30.31	\$26.52	\$19.10	\$38.25	\$16.45
b. Wet Feed & Wet Roughage	\$29.58	\$30.57	\$32.62	\$15.83	\$36.35
c. Concentrates	\$60.66	\$56.86	\$66.81	\$57.83	\$87.12
d. Minerals & Supplements	\$0.25	\$6.37	\$12.99	\$7.44	\$7.87
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$120.80	\$120.32	\$131.53	\$119.35	\$147.79
Total Feed Costs (\$/cwt)	\$8.55	\$9.24	\$9.54	\$8.61	\$10.03
Total Hired Labor	\$24.58	\$22.65	\$24.82	\$18.92	\$25.56
Total Hired Labor Costs (\$/cwt)	\$1.74	\$1.74	\$1.80	\$1.37	\$1.73
Herd Replacement	\$25.54	\$34.45	\$21.21	\$16.51	\$25.49
Less: Calf. Income (\$/Cow/Month)	\$4.27	\$6.14	\$5.14	\$4.87	\$4.34
Total Herd Replacement	\$21.27	\$28.31	\$16.07	\$11.65	\$21.15
Total Replacement Costs (\$/cwt)	\$1.51	\$2.17	\$1.17	\$0.84	\$1.44
Total Operating Costs	\$42.88	\$45.02	\$68.97	\$40.17	\$47.90
Total Operating Costs (\$/cwt)	\$3.03	\$3.46	\$5.00	\$2.90	\$3.25
Total Milk Marketing Costs	\$7.63	\$6.44	\$7.19	\$7.38	\$7.90
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.49	\$0.52	\$0.53	\$0.54
Total Cost (\$/Cow/Month)	\$217.16	\$222.74	\$248.58	\$197.47	\$250.30
Total Cost (\$/cwt)	\$15.37	\$17.11	\$18.03	\$14.25	\$16.99
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt)	14.13	13.02	13.79	13.86	14.74
b. Lbs Milk Sold/milk cow/day	52.60	48.62	52.20	51.88	53.78
c. Gross Milk Receipts (\$/cwt)	\$12.03	\$12.07	\$12.25	\$12.06	\$12.01
d. Mailbox Price (\$/cwt)	\$12.06	\$12.53	\$13.91	\$11.88	\$12.16
f. Fat Test %	4.58%	4.53%	4.68%	4.51%	4.54%
g. SNF Test %	9.18%	9.29%	9.32%	9.32%	9.19%
Related Data					
a. Percent Dry Cows	12%	13%	14%	13%	11%
b. Yearly Cull Rate	34%	47%	37%	21%	34%
c. Avg. Value (/Drop Bull Calf)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$145.00	\$166.83	\$150.00	\$175.00	\$115.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$225.52	\$208.14	\$212.06	\$219.67	\$258.89
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	19.87	21.94	27.99	21.93	26.20
g. Milkers (\$/hr with benefits & taxes)	\$10.71	\$14.10	\$10.12	\$10.28	\$11.64
h. Total Labor (\$/hr)	\$11.68	\$15.58	\$11.44	\$11.62	\$11.84
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.27	\$4.21	\$4.61	\$4.17	\$5.14
j. Milk Cow Feed Costs (\$/cwt)	\$8.11	\$8.66	\$8.83	\$8.05	\$9.56